

From: BISHOP, Ray <ray.bishop@airbus.com>
Sent: Friday, April 17, 2020 11:22 AM
To: Dempsey, Jimmy;Thwaytes, Spencer;JONES, Christopher CH
Cc: DE GASPERIS, Robert R;SAKS, Matthew M;LAZZARI, Daniel;Frey, Thomas;Sashikumar Bindu, Sharath
Subject: RE: Per our discussion this morning.....
Attachments: FFT- Airbus Delivery Schedule Scenerio_17April2020.xlsx

Jimmy, Spencer, et al

Please find attached file updated to reflect proposed delivery months for each aircraft for which months are currently provided in the Purchase Agreement.

The attached new delivery schedule scenario (i) does not constitute an offer and is being sent without prejudice to any provisions of the A320 Purchase Agreement, (ii) remains subject to Airbus approval, including all delivery movements which remain subject to industrial feasibility and confirmation by Airbus, and (iii) does not constitute a change to the A320 Purchase Agreement. Accordingly, all Predelivery Payment obligations remain as per the existing A320 Purchase Agreement delivery schedule.

Thanks,
Ray

From: Dempsey, Jimmy [mailto:Jimmy.Dempsey@flyfrontier.com]
Sent: Thursday, April 16, 2020 7:42 PM
To: BISHOP, Ray <ray.bishop@airbus.com>; Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Frey, Thomas <thomas.frey@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: Re: Per our discussion this morning.....

Thanks - that's the way our contract is written

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From: BISHOP, Ray <ray.bishop@airbus.com>
Sent: Thursday, April 16, 2020 5:33:54 PM
To: Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>; Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Frey, Thomas <thomas.frey@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Hi Jimmy,
We'll check overnight with our planning team in Toulouse and revert.

Thanks,
Ray

From: Dempsey, Jimmy [mailto:Jimmy.Dempsey@flyfrontier.com]
Sent: Thursday, April 16, 2020 6:28 PM
To: BISHOP, Ray <ray.bishop@airbus.com>; Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Frey, Thomas <thomas.frey@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: Re: Per our discussion this morning.....

Hi Ray

We need better information than quarters. Please provide monthly deliveries. This is very important to get this debate concluded.

Jimmy

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From: BISHOP, Ray <ray.bishop@airbus.com>
Sent: Thursday, April 16, 2020 4:26:23 PM
To: Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Frey, Thomas <thomas.frey@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Spencer,

Delivery quarters is the most granular information available at this time.

Thanks,
Ray

From: Thwaytes, Spencer [mailto:Spencer.Thwaytes@flyfrontier.com]
Sent: Thursday, April 16, 2020 5:18 PM
To: BISHOP, Ray <ray.bishop@airbus.com>; Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Frey, Thomas <thomas.frey@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Ray,

Please provide your proposed delivery schedule scenario with the proposed delivery months instead of quarters.

Thanks.

Spencer

From: Thwaytes, Spencer
Sent: Wednesday, April 15, 2020 10:38 PM
To: 'BISHOP, Ray' <ray.bishop@airbus.com>; Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Frey, Thomas <Thomas.Frey@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Ray,

We're working through the information you provided.

Let's plan to talk tomorrow afternoon.

Spencer

From: BISHOP, Ray <ray.bishop@airbus.com>
Sent: Wednesday, April 15, 2020 1:49 PM
To: Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>; JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Jimmy,

Further to your recent discussions with Chris and Robert, please find attached a delivery schedule scenario for Frontier's review.

Please let us know if you have time this afternoon to discuss and we can set up a call, when we can share our preliminary estimate the attached delivery schedule change would have on Frontier's 2020 PDP obligations.

The attached new delivery schedule scenario (i) does not constitute an offer and is being sent without prejudice to any provisions of the A320 Purchase Agreement, (ii) remains subject to Airbus approval, including all delivery movements which remain subject to industrial feasibility and confirmation by Airbus, and (iii) does not constitute a change to the A320 Purchase Agreement. Accordingly, all Predelivery Payment obligations remain as per the existing A320 Purchase Agreement delivery schedule.

Thanks,
Ray

From: Dempsey, Jimmy [mailto:Jimmy.Dempsey@flyfrontier.com]
Sent: Tuesday, April 14, 2020 6:17 PM
To: JONES, Christopher CH <chris.p.jones@airbus.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; BISHOP, Ray <ray.bishop@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>; Thwaytes, Spencer <Spencer.Thwaytes@flyfrontier.com>; Sashikumar Bindu, Sharath <Sharath.Sashikumar@flyfrontier.com>
Subject: RE: Per our discussion this morning.....

Chris/Robert

Can you copy Spencer and Sharath in the response so we can analyze the changes. They are copied above.

Thanks
Jimmy

From: JONES, Christopher CH <chris.p.jones@airbus.com>
Sent: Saturday, April 11, 2020 10:00 AM
To: Dempsey, Jimmy <Jimmy.Dempsey@flyfrontier.com>
Cc: DE GASPERIS, Robert R <robert.de-gasperis@airbus.com>; BISHOP, Ray <ray.bishop@airbus.com>; SAKS, Matthew M <matthew.saks@airbus.com>
Subject: Per our discussion this morning.....

Jimmy.

Thanks for taking the time to chat this morning. In response to your request that Airbus consider delaying a number of your 2020 deliveries to facilitate third party financing with AMCK, Airbus could contemplate the following starting in 2020:

Planned	2020	2021
Before	13 (-3 del)	18
Change	4	2 (+4 del)
Revised	9 (-3 del)	16

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In terms of delivery months this would translate to:

Type	CACID	MSN	Planned Delivery	Revised Delivery
A320	10005488	9549	April 2020	June 2020
A320	10005489	10031	April 2020	July 2020
A320	10005491	10089	May 2020	July 2020
A320	10005493	10119	June 2020	Sept 2020
A320	10005495	10298	Oct 2020	Nov 2020
A320	10005496	10327	Oct 2020	Dec 2020
A320	10005497		Sept 2020	Jan 2021
A320	10005498		Nov 2020	Jan 2021
A320	10005492		Dec 2020	Mar 2021
A320	10005494		Dec 2020	Mar 2021

For the avoidance of doubt, this is non-binding, does not constitute an offer and remains subject to change at any time by Airbus without notice.

Look forward to your feedback in the next day or so.

Best,
C

Chris Jones
Senior Vice President Customers NA

AIRBUS
2550 Wasser Terrace
Suite 9100
Herndon, VA 20171

Office: 703-834-3484
Mobile: 571-524-9494

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	A	B	C	D	E	F	G	H
1			The below new delivery schedule scenario (i) does not constitute an offer and is being sent without prejudice to any provisions of the A320 Purchase Agreement; including any notices issued thereto, (ii) remains subject to Airbus approval, including all delivery movements which remain subject to industrial feasibility and confirmation by Airbus, and (iii) does not constitute a change to the A320 Purchase Agreement. Accordingly, all Predelivery Payment obligations remain as per the existing A320 Purchase Agreement.					
2								
3				Total Current	Total New			
4			2020 total:	15	6		-9	
5			2021 total:	13	16		3	
6								
7								
8								
9								
10								
11								
12								
13								
14				Current as of Amendment 8			New Delivery Schedule	
15	Rank	CACID	Type	SDM/SDQ	Year		SDM/SDQ	Year
16	52	10005488	A320 Aircraft	March	2020		June	2020
17	53	10005489	A320 Aircraft	March	2020		July	2020
18	54	10005490	A320 Aircraft	Delivered				
19	55	10005491	A320 Aircraft	May	2020		July	2020
20	56	10005492	A320 Aircraft	May	2020		January	2021
21	57	10005493	A320 Aircraft	June	2020		September	2020
22	58	10005494	A320 Aircraft	June	2020		February	2021
23	59	10005495	A320 Aircraft	August	2020		November	2020
24	60	10005496	A320 Aircraft	August	2020		December	2020
25	61	10005497	A320 Aircraft	September	2020		February	2021
26	62	10005498	A320 Aircraft	September	2020		March	2021
27	63	10005499	A320 Aircraft	November	2020		March	2021
28	64	10005500	A320 Aircraft	November	2020		March	2021
29	65	10005501	A320 Aircraft	December	2020		March	2021
30	66	10005502	A320 Aircraft	December	2020		May	2021
31	67	10005503	A320 Aircraft	December	2020		June	2021
32	68	10005504	A320 Aircraft	January	2021		June	2021
33	69	10005505	A320 Aircraft	February	2021		August	2021
34	70	10005506	A320 Aircraft	March	2021		September	2021
35	71	10005507	A320 Aircraft	March	2021		September	2021
36	72	10005508	A320 Aircraft	June	2021		November	2021
37	73	10005509	A320 Aircraft	June	2021		December	2021
38	74							
39	75							
40	76							
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43	79							
44	80	10005516	A320 Aircraft	May	2021		December	2021
45	81							
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